

# CENTRAL UNIVERSITY

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**CENTRAL BUSINESS SCHOOL  
DEPARTMENT OF MANAGEMENT  
VISION & LIFE UNIT**

**END OF SECOND SEMESTER EXAMINATION: 2022/23**

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**COURSE TITLE: LEADERSHIP, ENTREPRENEURSHIP &  
SERVICE**

**COURSE CODE: VLMG202**

**DATE: FRIDAY, 22<sup>ND</sup> SEPTEMBER 2023**

**SESSION: EVENING**

**LEVEL: 300**

**DURATION: ONE AND HALF (1½) HRS.**

**STUDENT'S ID NO.:.....  
CAMPUS.....**

**INSTRUCTIONS: DO NOT TURN OVER THIS PAGE UNTIL YOU HAVE  
BEEN TOLD TO DO SO BY THE INVIGILATOR.  
FOLLOW THE INSTRUCTIONS IN EACH SECTION**

**EXAMINERS: REV. DR. CHARLES AMANOR-COMMEY & MR. MICHAEL UCHOME**

**COURSE TITLE: LEADERSHIP, ENTREPRENEURSHIP & SERVICE  
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**SECTION A (40 MARKS)  
ANSWER THE FOLLOWING THIRTY (40) OBJECTIVE QUESTIONS  
EACH QUESTION CARRIES ONE MARK.**

1. One of these is **out of order** regarding the knowledge a leader must have about his followers
  - a) Followers like to feel special, sincerely compliment them.
  - b) Followers will readily believe anything they are told, command them
  - c) Followers desire direction, navigate for them.
  - d) Followers tend to think of themselves [selfish], speak to their needs first.
  
2. For followers to willingly and enthusiastically expend spiritual, emotional and physical energy in a concerted coordinated effort towards the organization's mission,
  - a) Watch out for the ones with deviant characters and correct them
  - b) Provide opportunities for everyone to be happy
  - c) Get them to see themselves in the future of the organization
  - d) Make sure only very few get out of control
  
3. Which of the following constitutes a typical leadership approach in an organization that is working with underprivileged children in a rural setting? Leaders adopt a ...
  - a) task-oriented approach
  - b) relationship-oriented approach
  - c) free-style approach
  - d) competency approach
  
4. You work in a place where your manager expects more productivity from you. When you come to work late he gets you into conference to find out what issues you are dealing with that accounts for your constant late-coming. What leadership style he is he most likely adopting?
  - a) Situational leadership
  - b) Transformational leadership
  - c) Transactional leadership
  - d) Servant leadership
  
5. The leader who religiously demands that subordinates abide by the systems he has created without fail, for their continued working with the organization is practicing
  - a) Boss-Subordinate leadership
  - b) Contingency leadership
  - c) Transformational leadership
  - d) None of the above

6. The subordinate under a transactional leadership is expected to do the following **except**
- Give up all authority to their boss
  - Constantly bring suggestions to his boss regarding how the company should be run
  - Make sure he is religiously abiding by the rules and regulations of the company
  - Meeting expected targets to keep salary and benefits always high
7. Followers under a Laissez-faire leadership typically do all of the following **except**
- Give up all authority to their boss
  - Constantly bring suggestions to his boss regarding how the company should be run
  - Make sure he is religiously abiding by the rules and regulations of the company
  - Meeting expected targets to keep salary and benefits always high
8. One of the following **does not** adequately describe transactional leadership
- Leaders always tie reward with effort
  - Leaders depend on the follower's initiatives for successful completion of tasks
  - Leaders rely on standard forms of sanctions to keep followers in line
  - Leaders motive for on the job training is making profits
9. Which of the following could certainly signal a **limitation** of transactional leadership?
- The cost of sponsoring people for professional development
  - A delay in the payment of salaries and other agreed benefits
  - Bonuses paid to directors for meetings could backfire
  - Postponement of the annual staff durbar
10. A leader who constantly demonstrates what he says to his followers can easily be said to be practicing
- Individualized consideration
  - Idealized Influence
  - Inspirational Motivation
  - Intellectual stimulation
11. According to ..... leadership is a partnership, originating from God, in which God calls a man, prepares him, gives him a mandate and a message and commissions him to carry out God's clearly identified purposes for humanity on earth.
- Narh, 2014
  - Amanor, 2005
  - Boapeah, 2014
  - Twum, 2041
12. There is always something that needs to be done on earth, thus something that will affect .....
- sickness
  - humility
  - divinity
  - humanity

13. After living in Egypt for 400 years God sees his children in great .....and ..... from the hands of wicked oppressors.
- joyfulness and peace
  - afflictions and victory
  - affliction and suffering
  - singing and clapping
14. ....leads the in sickle cell research and discovering, a form of intellectual destination goal of God.
- Prof. Konotey-Ahulu
  - Prof Kelly Uluah
  - Prof. Kollah
  - Prof. Komotey-Apalu
15. .... paved the way for the world to move from physical modes of operations to extensive use of computer.
- Billy Gates
  - Billy Goat
  - Billy Wagus
  - Billy Bay
16. .... shows the way from self-satisfaction to sacrificing for people's welfare.
- Billy Gates
  - Mother Theresa
  - Mother Terry
  - Mother Bekah
17. ....states that leadership is the ability to increase followers' sense of self efficacy by increasing self-worth and communicating confidence, high expectations and then linking followers' goals to mission, which serves as a basis for identification.
- Showler, 1995
  - Shamir, 1997
  - Shamir, 1995
  - Samuel. 2023
18. According to .....successful leaders have vision, inspire and motivate, communicate and clarify the vision; satay focused ; take risks; persevere and have ability to overcome adversity and handle difficult situations.
- Cliff Oppong,1920
  - Calos Taylor,2002
  - Cacioppe,1995
  - Casmiro. 1997

19. According to ..... leadership is the discipline of deliberately exerting special influence within a group to move it toward goals of beneficial permanence that fulfill the group's real needs.
- John the Baptist
  - John E. Haggai
  - John Atta Mills
  - John Bcurna
20. In....., Paul states "let everyone be subject to the governing authorities for there is no authority except that which God has established. The authorities that exist have been established by God..."
- Romans 13:1
  - Romans 23:6
  - Romans 8:8
  - Romans 10:9-10
21. According to Peter Block ..... assumes first and foremost a commitment to serving the needs of others.
- managers
  - shepherds
  - directors
  - stewardship
22. Jesus Christ affirms true leadership as serving but not to be served; totally different from what ..... has held over the years.
- divinity
  - calamity
  - humanity
  - humility
23. Ubuntu is Africa's alternative to the ..... style expects subordinates to be submissive and obedient, and in the process become silent, which suppresses and impedes community motivation.
- Transactional leadership
  - Servant leadership
  - Transitional leadership
  - Autocratic leadership
24. All the following have a direct relation to leadership except
- There has to be a homogenous group of people
  - There has to be a unifying purpose
  - Someone has to take up the mantle to drive the direction of the group
  - One cannot exclude the necessity of change
25. Jesus took a group made up of mostly unlearned men and within the space of three and a half years. Which of the following is **odd** when one thinks of leadership?
- Make His followers suffer for preaching about Him after His death
  - Caused a change in His followers' personal state of being
  - He made His followers world-changers
  - He taught a new way of living for future followers

26. "The independence of Ghana is meaningless until it is linked with the total liberation of the African continent". This declaration by Ghana's first President is a typical statement of
- Daydreaming because it is totally impossible
  - An enhanced vision for the African continent
  - A declaration that could introduce hatred from non-African continents
  - A statement of love for the Ghanaian people to be ahead in Africa
27. Most pastors would consider themselves as leaders called to do the following **except**
- Take people from one moral level to a higher level
  - Bring economic prosperity to their church members
  - Take people from one spiritual development to another
  - Serve the people who attend their churches weekly
28. When a team evaluated what has happened with an organization, they filed a simple report. "This organization has experienced growth in its overall operations when the current managing director and a new Board of Directors were appointed five years ago. Their immediate conclusion is that
- The organization must reward the old managing director for the past 5 years
  - The organization has wasted several years of its existence
  - The organization has seen critical leadership in the past 5 years
  - The board of Directors should have a 10-year term instead of the 5-year term
29. One of the following **does not** describe what leaders typically do
- Examine situations and adopt a critical style of leading
  - Provide opportunities for incompetent followers to build capacity
  - Demand absolute submission from their followers so his vision can be achieved
  - State in clear terms what the entire group envisages for the future
30. Which of the following **contradicts** the principle of influence?
- influence is not necessarily an action [a behavior] that leaders perform
  - influence is the effect of a combination of several positive traits from a leader
  - influence is demanded from followers so the group can move forward
  - influence may come more naturally with leaders of integrity
31. Which of the following is **not** one of the characteristics of successful entrepreneurs?
- tenacity despite failure
  - emotional intelligence
  - passion for the business
  - product/customer focus
32. Which of the following is **not** one of the steps in the entrepreneurial process:
- deciding on achievable vision
  - managing and growing the entrepreneurial firm
  - moving from an idea to an entrepreneurial firm
  - developing successful business idea

33. .... is the process of determining whether a business idea is viable:
- a) Market analysis
  - b) Business analysis
  - c) Feasibility analysis
  - d) Sales analysis
34. .... is a favourable set of circumstances that creates a need for new product, service or business
- a) Product research process
  - b) An opportunity
  - c) Feasibility environment
  - d) Business feasibility situation
35. Which of the following is **not** one of the common traits of entrepreneur:
- a) Aggressive
  - b) Inventive
  - c) Goal-oriented and ambitious
  - d) High-self initiative
36. Technology, growth opportunities, surviving the competition, and customer needs are all :
- a) Reasons for change
  - b) Factors of change
  - c) Sources of change
  - d) Forms of change
37. All of the following are part of the reasons follower resist change, **except**:
- a) Fear of the unknown
  - b) Bad timing
  - c) Diversity of dispositions toward organizational goal
  - d) Mistrust
38. According to the desirable definition of leadership when God establishes partnership with leaders He equips them all **but one** of the following:
- a) Message
  - b) Mentorship grace
  - c) Mission
  - d) Mandate
39. Which of the following **does not** represent the true abilities of a good leader? Ability to:
- a) Increase the followers sense of efficacy
  - b) Influence and motivate others
  - c) Contribute to national development
  - d) Provide direction and co-ordination to members of an organization
40. Which of the following **best** describes effective followers?
- a) They are critical followers
  - b) They hardly disagree with their leaders
  - c) They do not pose danger
  - d) They have something good to offer

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**SUMMARY SHEET**  
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REG. NUMBER.....SIGNATURE.....  
 CAMPUS.....

**SECTION A (40 MARKS)**

NUMBER	OPTION	NUMBER	OPTION
1		21	
2		22	
3		23	
4		24	
5		25	
6		26	
7		27	
8		28	
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17		37	
18		38	
19		39	
20		40	

**SECTION B – WRITTEN (20 MARKS)**

QUESTION	ANSWER (POINTS BULLET)
	1. 2. 3. 4. 5.
	1. 2. 3. 4. 5.